

**Resolution 2011-12: 80**

**Contract Awards – Network Electronics, Interactive White Boards, and IP Handsets**

**By Board Chairman Bell**

WHEREAS, the Rochester School Facilities Modernization Program Act (“the Act”) established the Rochester Joint Schools Construction Board (“RJSCB”), a seven voting member board consisting of equal representation by the City of Rochester (“City”) and the Rochester City School District (“District”), as well as a member jointly selected by the City and the District; and

WHEREAS, under the Act, the RJSCB has certain enumerated powers to act as agent for the District, the City, or both; and

WHEREAS, the Act authorized up to 13 projects in Phase I of the Rochester Schools Modernization Program (“RSMP”) including a District Wide Technology program which involves technology upgrades and infrastructure work at each of the 12 school projects identified in Phase 1; and

WHEREAS, the RJSCB’s Program Manager worked with Millennium Strategies, the RJSCB’s Technology Consultant, to prepare requests for three commodity bids (“Mini-Bids”) off of a New York State Office of General Services contract (“State Contract”) in conjunction with the District Wide Technology project; and

WHEREAS, the RJSCB approved the District Wide Technology project and the issuance of a Request for Bids at its monthly meeting on January 9, 2012 (Resolution 2011-12: 60) pending approvals of the Board of Education (“BOE”) and the State Education Department of New York (“SED”); and

WHEREAS, the Program Manager received approval of the District Wide Technology project by the BOE at their monthly meeting on January 26, 2012 (BOE Resolution 2011-12: 480) and by SED on February 10, 2012; and

WHEREAS, the RJSCB’s Executive Director received bids for Network Electronics, Interactive White Boards, and IP Handsets through the issuance of individual Mini-Bids on March 7, 2012 per the deadline stipulated in each of the Mini-Bid Documents, and those bids were subsequently publicly opened and read aloud at the location stated in each of the Mini-Bid Documents; and

WHEREAS, the Technology Consultant and the Program Manager have reviewed the bids and concluded that the apparent low bidder for Network Electronics, Interactive White Boards, and IP Handsets is also a qualified and responsible supplier of each commodity; and

WHEREAS, at the MWBE and Services Procurement Committee meeting held on March 8, 2012, following the review and consideration of recommendations provided by the RJSCB’s Technology Consultant and the Program Manager and after due deliberation by the Committee, the Value Added Reseller Ronco, listed on the competitively bid State Contract PT64525, was identified as being the low responsible supplier of Network Electronics; and

WHEREAS, at the MWBE and Services Procurement Committee meeting held on March 8, 2012, following the review and consideration of recommendations provided by the RJSCB’s Technology Consultant and the Program Manager and after due deliberation by the Committee, the Value Added Reseller TeQ, listed on the competitively bid State Contract PC64216, was identified as being the low responsible supplier of Interactive White Boards; and

WHEREAS, at the MWBE and Services Procurement Committee meeting held on March 8, 2012, following the review and consideration of recommendations provided by the RJSCB’s Technology Consultant and the Program Manager and after due deliberation by the Committee, the Value Added Reseller ICS Telecom, listed on the competitively bid State Contract PT64438, was identified as being the low responsible supplier of IP Handsets; and

WHEREAS, the Committee approved the recommendation of the Technology Consultant and the Program Manager to award the three commodity Mini-Bids as follows:

Vendor	Commodity	State Contract	Not to Exceed \$	E-rate Subsidy	Net Amount
Ronco	Network Elec	PT64525	\$1,539,762.04	\$1,231,809.63	\$307,952.41
TeQ	Smart Boards	PC64216	\$1,139,550	\$0.00	\$1,139,500
ICS Telecom	IP Handsets	PT64438	\$148,076.25	\$0.00	\$148,076.25

THEREFORE, BE IT RESOLVED:

1. The RJSCB hereby approves the recommendation of the Technology Consultant and the Program Manager to utilize State Contract PT64525, State Contract PC64216, and State Contract PT64438, to procure the equipment and materials as indicated above and associated with the District Wide Technology project for the first six schools in Phase 1 of the RSMP.
2. The RJSCB hereby awards the three commodity Mini-Bids to Ronco for Network Electronics, TeQ for Interactive White Boards, and ICS Telecom for IP Handsets, and the Chair, with the advice of the Program Manager and the RJSCB's general counsel, will develop and issue a purchase order to procure the commodities through the State Contracts from these three firms.
3. The Chair is hereby authorized, in the name and on behalf of the RJSCB, to issue a purchase order to Ronco for the Cisco Network Electronics at a 48.6% discount from MSRP between July 1, 2012 and July 30, 2014 for a Gross amount not to exceed \$1,539,762.04 with an anticipated E-rate Subsidy of \$1,231,809.63 for a Net Cost to the RJSCB of \$307,952.41.
4. The Chair is hereby authorized, in the name and on behalf of the RJSCB, to issue a purchase order to TeQ for the Interactive White Boards and ancillary Smart Technology Products between July 1, 2012 and July 30, 2014 for a Gross amount not to exceed \$1,139,550.
5. The Chair is hereby authorized, in the name and on behalf of the RJSCB, to issue a purchase order to ICS Telecom for the IP Handsets and ancillary Mitel Products at a 47.5% Discount from MSRP between July 1, 2012 and July 30, 2014 for a Gross amount not to exceed \$148,076.25.
6. The Officers of the RJSCB are hereby authorized and directed for and on behalf of the RJSCB and in its name to do all acts and things required or as may be necessary, or in the opinion of the officer so acting, desirable and proper to effect the purposes of the foregoing resolutions and to cause compliance by the RJSCB with all of the provisions of the foregoing resolutions.

**Second by Member Brown**

**Approved 6-0 with Member Pifer away.**