

# XEROX VALUE ANALYSIS— It's more than you think!

**Xerox**  
**Value**  
**Analysis**

**We're here to help you!**

Contact:  
Tom Prentiss  
Manager of Value Analysis  
thomas.prentiss@usa.xerox.com  
(716) 422-5961 / 8\*222-5691

2/6/11  
(M. Harris)

- Benefits**  
25-35% Cost savings  
(Typical)  
Knowledge Transfer  
Knowledge Sharing  
Team Building  
Customer Requirements  
Functional Job Descriptions  
Skills/Training Matching  
Technology Readiness Documentation

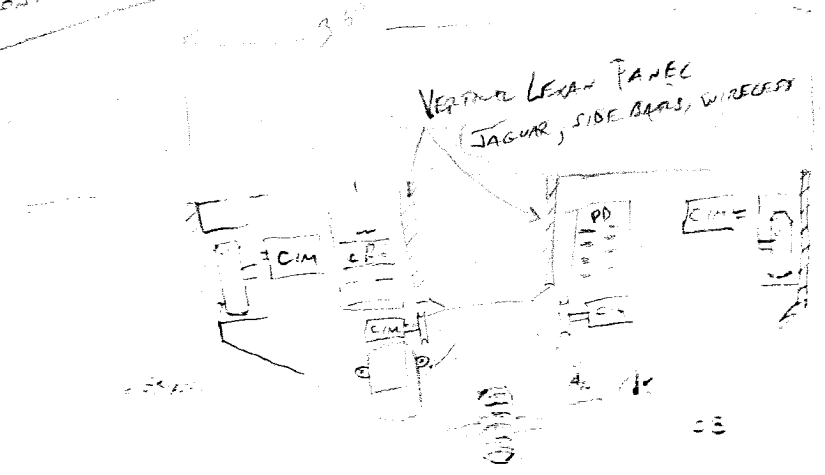
- Services**  
Facilitation  
Organizational Value Analyses  
Hardware Value Analyses  
Procedural Value Analyses  
Decision Analysis

- Training Courses**  
Overview of Value Analysis  
Overview of FAST Diagramming  
Overview of Cause and Effect Diagramming  
FAST/C&E Facilitator's Workshop  
Combinex Decision Analysis  
Chrysalis Financial Trade-off  
MACREL Machine Reliability Simulation Model  
Robust Design  
Critical Parameters  
Design of Experiments  
Overview of Decision Tools

- Tools/Techniques**  
FAST Diagrams  
Cause and Effect Diagrams  
FMEA  
Root Cause Analysis  
Benchmarking  
Brainstorming  
Concepting  
Decision Analysis  
Robust Design/DOE

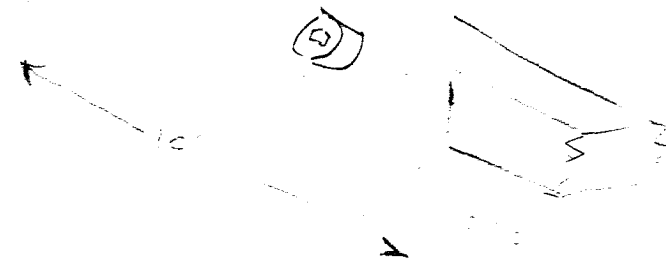
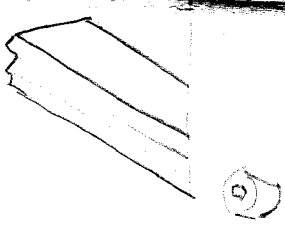
- Software**  
FASTaCE—FAST and Cause and Effect diagram input, layout, editing and printing  
FASTView—FAST and Cause and Effect diagram report generation  
Combinex—General purpose decision analysis  
Chrysalis—Product program financial impact analysis  
MACREL—Machine Reliability and service strategy simulation

ELECTRONICS PLACEMENT



- 3 3 WIRELESS  
1 OMNI WIRELESS  
3 CIM MOTORS  
GEAR BOXES  
POWER DIST (PD)  
CIRCUIT BREAKER (CB)  
BATTERY  
WIRELESS  
SIDE BARS (SB)  
CIRCUIT BOARD (CB)  
CIRCUIT BOARD (CB)

LEXAN



- To Do**  
Cut + Draw Variables  
PANEL, DRAW, MOUNT  
COMBINEX  
CIRCUIT BOARD BATTERY  
CIRCUIT BOARD CB AND  
CIRCUIT BOARD

VERTICAL PD - VERTICAL  
WIRELESS COMPONENTS